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Prioritize Customer Sales Opportunities using AI and ML

About us

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Woveon is software that sits on top of a company's existing CRM platform and helps prioritize the most important sales using machine learning.

Companies today are looking at a multichannel approach to find new sales opportunities, and are flooded with customer communications through phone, email, text, even social.

Companies can only reply to a fraction of these, and it's nearly impossible to know which customers require immediate attention.

Using Woveon, companies can find hidden sales opportunities in conversations by learning from past closed sales deals and targeting the right conversation with the right customer at the right time.

Who we are

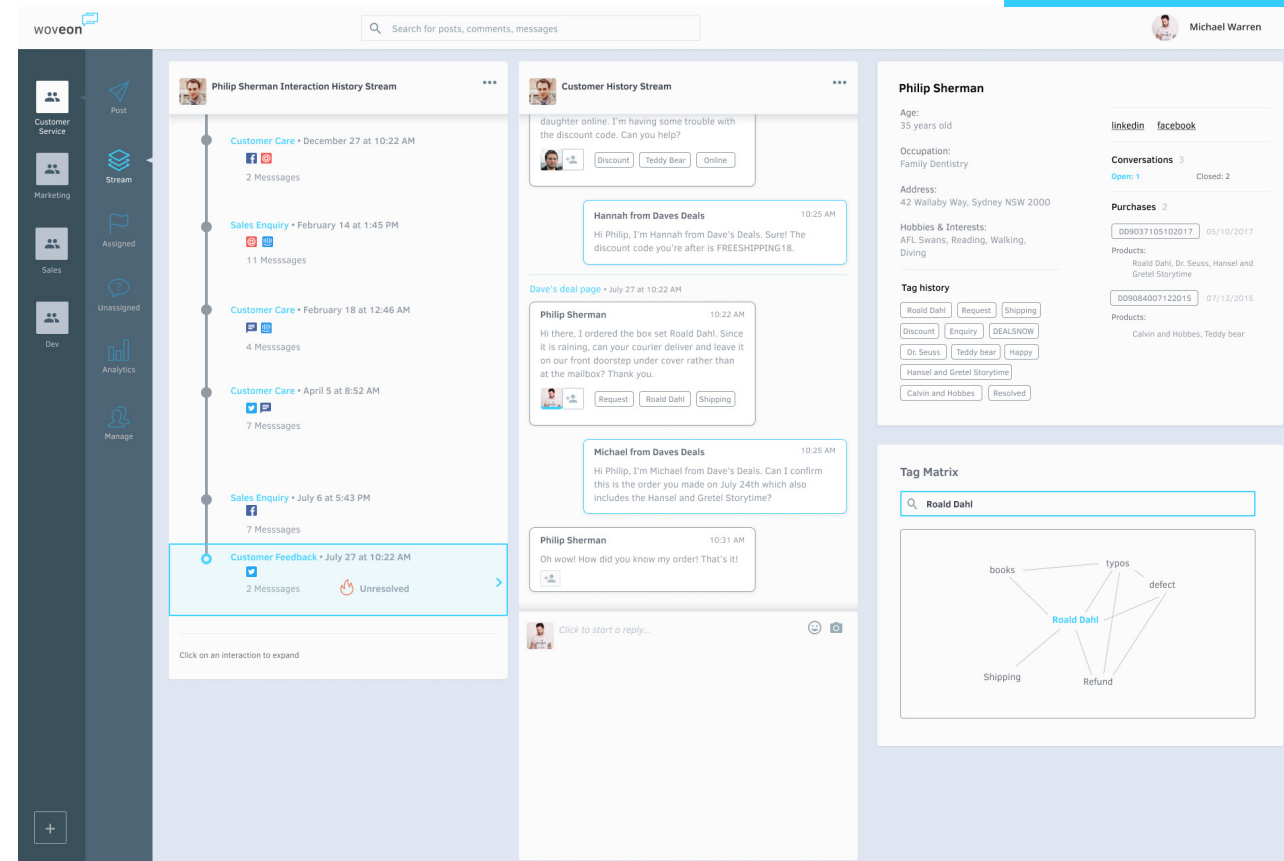
Woveon is software that works on top of all your existing communication systems. Woveon weaves relevant conversational, transactional and behavioral data about a customer and empowers your team with more sales

opportunities. Woveon helps teams become more human and personal with customers by suggesting responses that will convert sales and close issues faster.

Technology

Woveon uses the latest AI and machine learning models to learn what converts customers, predicts bottlenecks and implements proactive customer engagement. The Woveon API connects lots of internal and external customer systems. Using

Woveon, teams can send and receive information directly from systems you already use. This integration between tools brings context to your messages and allows for cross-platform customer data analysis.



Benefits

- Optimize Response Times**
Enable hyper responsive teams by decreasing team response times by up to 80%. Woveon provides the right information at the right time about a customer.
- Discover New Opportunities**
Woveon enables marketing and sales campaigns target the right customers, prioritize the right customers and open up new revenue opportunities.
- Integrate**
We integrate all the other customer systems and conversations. In fact you're customers will love that fact you know them better.

Team



Adam Rawot
CEO
University of Pennsylvania,
BSE in Engineering & Economics

Mentor, Consultant,
Research Customer Service
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David Dinh
COO
University of Technology Sydney,
BS in Applied Finance & Law

Enterprise Product
Management & Customer
Service.



Chadwick Wingrave
CTO
Virginia Tech University,
PhD in Computer Science

Enterprise Technology,
Management, Security and
Scalability.

Why use Woveon

Single Customer View

Empower your teams with the right customer information, profile information access faster their history from multiple channels and deliver more personalized customer responses. Woveon connects all the SMS, telephone, email, chat and social messages into one place.

Powerful Analytics

Harness the power of all the customer conversations, take a deep dive to understand new sales, open up new revenue streams and uncover which customers need priority. Woveon makes sense from all the chaos to uncover hidden bottom line opportunities.

Intelligent Responses

Powered with AI, Woveon intelligently learns the customer profiles, past transactional, behavioral and conversational data to suggest responses that have worked to close a sale or convert awesome customers into lifelong revenue streams.

**Uncover
hidden sales
opportunities at
woveon.com**

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